

Service Agreement

Pennsylvania Regional Wide Area Network (RWAN) E-Rate Consortium and BLaST Intermediate Unit 17 RWAN E-Rate Consortium

Billed Entity: BLaST Intermediate Unit 17

Services Recipient: Wellsboro Area School District

Network Services Provider: Zito Media Communications

Internet Services Provider: Cogent Communications, Zito Media Communications

Purpose

This Service Agreement is executed between BLaST Intermediate Unit 17, single billed entity of the regional wide area network (RWAN) pricing consortium known as the BLaST Intermediate Unit 17 Regional WAN, and the Wellsboro Area School District.

This agreement establishes a specific financial commitment to BLaST Intermediate Unit 17 (BLaST IU 17) by the Wellsboro Area School District for RWAN services provided beginning November 1, 2024 through October 31, 2027, and outlines the responsibilities of all parties.

Ethernet and fiber connection services to the RWAN are being delivered by Zito Media Communications. Internet connections services to the RWAN are being delivered by: Zito Media Communications and Cogent Communications.

In order to preserve postal-rate pricing for all schools, BLaST Intermediate Unit 17 is blending all costs and E-Rate discounts from all vendors as related to the Ethernet and fiber connection services, and dividing the sum of all WAN monthly recurring costs from all the vendors by the number of entities participating in the regional WAN to maintain the same price for the same service regardless of vendor for all entities participating in the BLaST Intermediate Unit 17 Regional WAN.

There are up to 20 entities participating during the 2024-2025 fiscal year. These charges will be subject to an E-Rate discount for which BLaST IU 17 will apply each year of the RWAN consortium. The projected **GROSS COST** is \$2,221.06 per month for 36 months; the projected **NET COST** after E-Rate is \$531.71 per month for 36 months.

For E-Rate compliance, please indicate your informed consent to this arrangement by initialing this box.

The following services for which monthly charges are assessed are not subject to E-Rate discounts –

- Equipment and fiber maintenance – \$51.23 per entity per month for 36 months;
- Network management fee – \$65.79 per entity per month for 36 months;
- Administrative fee to offset business office, E-Rate, and IU bid management costs – \$43.86 per entity per month for 36 months;
- Equipment setup and configuration - \$5000.00 one time cost.

For Wellsboro Area School District, monthly charges from November 1, 2024 through October 31, 2027, the estimated GROSS Monthly Fee for All Services: \$2,221.06 for 36 months. Estimated NET Monthly Fee \$531.71 for 36 months, payable to BLaST Intermediate Unit 17.

Participation in the BLaST IU 17 RWAN includes the following:

- Postal rate pricing for all participating entities;
- Installation, configuration, and maintenance of RWAN Services at 10,000 Mbps connection speed;
- Internet services: burstable to 10,000 Mbps;
- Quantity of Private Virtual Circuits or Fiber Connections: One (1);
- Regional WAN Consortium membership, with access to bids, documents, and resources;
- All related grant administration, E-Rate filing, bids, contracts, and E-Fund administration.

Please indicate your informed consent to this arrangement by initialing this box.

Responsibilities

BLaST Intermediate Unit 17 agrees to pay all network vendors the sum of all consortium members' monthly services.

- The Wellsboro Area School District agrees to budget the **GROSS** amount of cost of services, assuming no E-Rate discount, during each year of participation in the Regional WAN.
- The Wellsboro Area School District agrees to pay BLaST Intermediate Unit 17 an amount that includes an administrative fee applied to the net E-Rate adjusted cost.
- Preliminary cost figures reflected in this Service Agreement are based upon three assumptions –

(1) 100% participation by the 20 members of the BLaST Intermediate Unit 17 Regional WAN served by connections and internet vendors;

(2) An anticipated E-Rate Discount based upon participation by all members of the BLaST Intermediate Unit 17 Regional WAN. If any partner(s) elect(s) not to participate, or if the E-Rate Discount is other than estimated, the cost of services for the remaining districts may need to be adjusted from those reflected in this Service Agreement. If

necessary, revised figures will be provided to participating members not later than the end of May 2024; and

(3) The E-Rate Discount percentage not changing during the contract period. If it does, pricing for participating entities will be adjusted accordingly.

Please indicate your informed consent to this arrangement by initialing this box.

**Required Signatures by authorized representatives of
Wellsboro Area School District and BLaST Intermediate Unit
17**

Wellsboro Area School District Representative: _____

Title: _____ Date: _____

BLaST Intermediate Unit 17 Representative: _____

Title: _____ Date: _____

Please sign and return a copy of this agreement to:

Jon Paulhamus, Regional Wide Area Network Director
BLaST Intermediate Unit 17
2400 Reach Road, P.O. Box 3609
Williamsport, PA 17701